



# Grant Thornton

An instinct for growth™

## Business Consulting

### Creating bespoke solutions for growth-oriented businesses

“ Every private business pursues opportunities to increase revenues and secure a high return on the shareholder equity. While some businesses are successful in achieving this, most need external resources, skill sets and knowledge. To achieve an exceptional performance and above average return on equity you need to have a partner. A partner, with global intellectual capital, in-depth knowledge in various industries and a broad capability base, such as Grant Thornton, who work with you to unlock your potential to grow. ”

**Komil Akhmetov**  
Associate Director, Business Consulting

Strategy services	<ul style="list-style-type: none"> <li>• Corporate strategy</li> <li>• Business unit strategy</li> <li>• Innovation strategy</li> <li>• Market entry strategy</li> </ul>
Operational Excellence	<ul style="list-style-type: none"> <li>• Business Processes Improvement</li> <li>• Enterprise Cost Reduction</li> <li>• Program and Project Portfolio Management</li> <li>• Target Operating Model Development</li> </ul>
Public sector services	<ul style="list-style-type: none"> <li>• Public policy studies</li> <li>• Public-private partnerships</li> <li>• Public programs management</li> <li>• IPSAS Advisory</li> </ul>
Human capital advisory	<ul style="list-style-type: none"> <li>• Personnel evaluation</li> <li>• Personnel development</li> <li>• Organizational design</li> <li>• Employee surveys</li> <li>• Personnel management</li> <li>• Job evaluation</li> <li>• Employee reward</li> </ul>

*Achieving high levels of performance and building for the future often requires making tough decisions and taking bold actions.*

*Given our international knowledge base and expertise in many industries, we will use our talent, tools and methodologies to help you make tough decisions, take bold actions and achieve valuable growth that promotes operational excellence in your organization - in turn leading to growth and enhancing shareholder value.*

CFO Services
<ul style="list-style-type: none"> <li>• IFRS Accounting and Reporting Advisory</li> <li>• Management Accounting and Reporting</li> <li>• Fast Close</li> <li>• Financial Function Redesign</li> <li>• IPO preparation</li> <li>• Treasury Consulting</li> <li>• Shared Services Centers</li> </ul>



At Grant Thornton, we can provide advisory services on all aspects of your business operations to improve its manageability and enhance performance. The scope of our services covers a full matrix to aid the management decision making process from the strategic planning, financial management and reporting, to the HR advisory and achievement of operational excellence.

We bring proven diagnostic tools and methodologies and are focused on achieving world-class standards that you rely upon when putting your strategic objectives in practice and running day-to-day business. Through our commitment to high quality, strict timeliness and relentless pursuit for perfection, we work with you to identify any areas of improvement and unleash hidden potential for your business.

## Komil Akhmetov is a Associate Director for Business Consulting



Komil is an Associate Director and manages the Business Consulting practice. The breath of his experience covers strategy development, market entry studies, IFRS and IPSAS compliant processes and procedures development, cost accounting and cost management, planning and budgeting, performance management, IPO preparation, enterprise cost reduction, organizational design, program and project portfolio management, target operating model development, business transformation and public policy studies, to name a few.

Komil's input has been instrumental for many international investors entering the various markets with large investment projects. In addition to this, in the past he has led a public sector practice helping the central and local Governments to achieve public objectives in the economy.

Komil has authored various publications and articles and numerous sectors, which have been published in top tier media magazines.

His insight and technical knowledge continually sees him presenting at conferences on the notion of business consulting and the elements of future change.

## About Us

### Grant Thornton Azerbaijan

Grant Thornton Azerbaijan is a member firm within Grant Thornton International Ltd. Grant Thornton Azerbaijan has been providing tax, assurance and advisory services to growth oriented, entrepreneurial companies which are based in all markets and industries.

The extensive local and regional knowledge gained has supported the development of the firm's reputation for providing a distinctive client service to its local, national and international client base.

The firm adopts best in class international tools, methodologies and independence/ risk management standards across all service lines in order to ensure the service provided is to the highest technical, professional and ethical standards for the benefit of all its clients.

### About Grant Thornton International

Grant Thornton International is one of the world's leading organisations of independently owned and managed accounting and consulting firms. These firms provide assurance, tax and specialist advisory services to privately held businesses and public interest entities.

Clients of member and correspondent firms can access the knowledge and experience of more than 40,000 staff in over 130 countries and consistently receive a distinctive, high quality and personalised service wherever they choose to do business. Grant Thornton International strives to speak about issues that matter to businesses, and which are in the wider public interest.

## Contact Us

To find out more visit [www.grantthornton.az](http://www.grantthornton.az)

Damirchi Tower,

22nd floor, Khojali Avenue, 37

Baku, Azerbaijan AZ1001

**T:** +994 404 7537

**E:** [info@az.gt.com](mailto:info@az.gt.com)